

Scanship Holding ASA

DEN STORE SELSKAPSKVELDEN

6. Juni 2018

Henrik Badin, CEO
Erik Magelssen, CFO

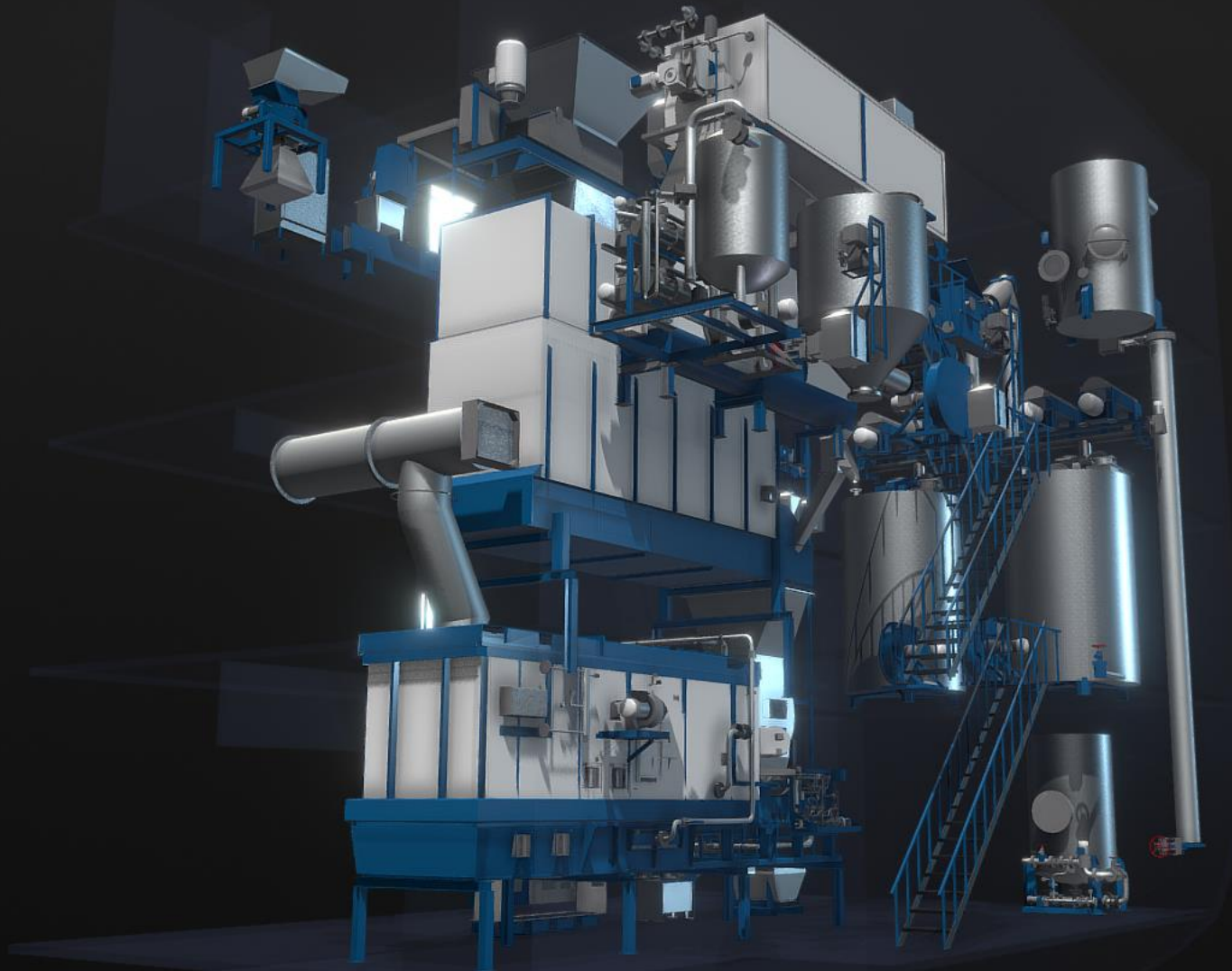
a company with sustainability impact



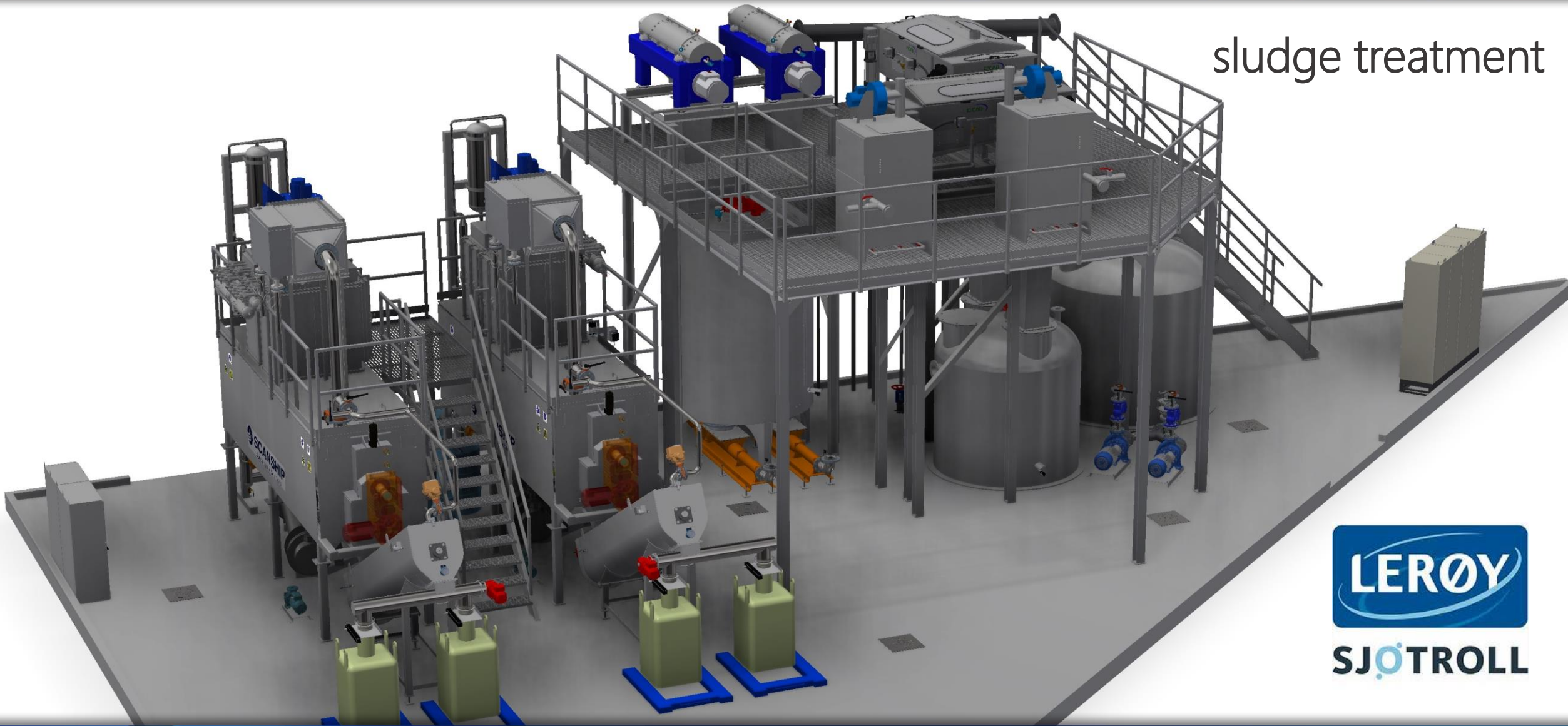
Virgin cooperation: Sir Richard Branson with Scanship's CEO Henrik Badin and CDO Asgeir Wien (Genoa October 31, 2017)

- well positioned with installed base on 100 ships and forward orderbook for 33 ships
- building Aquaculture presence with deliveries to 10 facilities with focus on circular economy solutions
- scalable business model with outsourced manufacturing
- game changing waste to energy technology in pipeline
- headquartered in Norway with subsidiaries in US and Poland

waste management

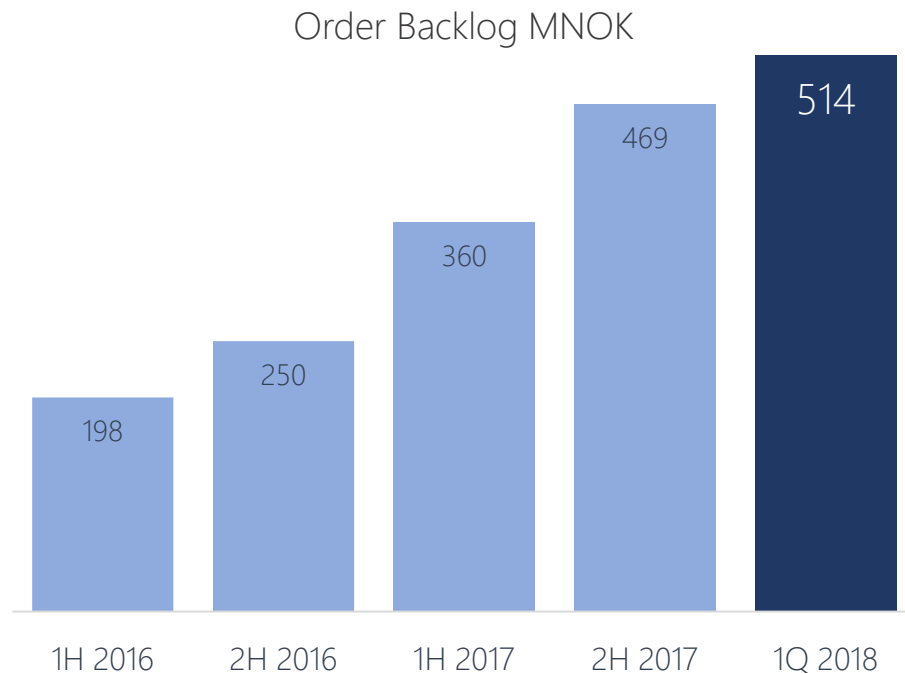


sludge treatment



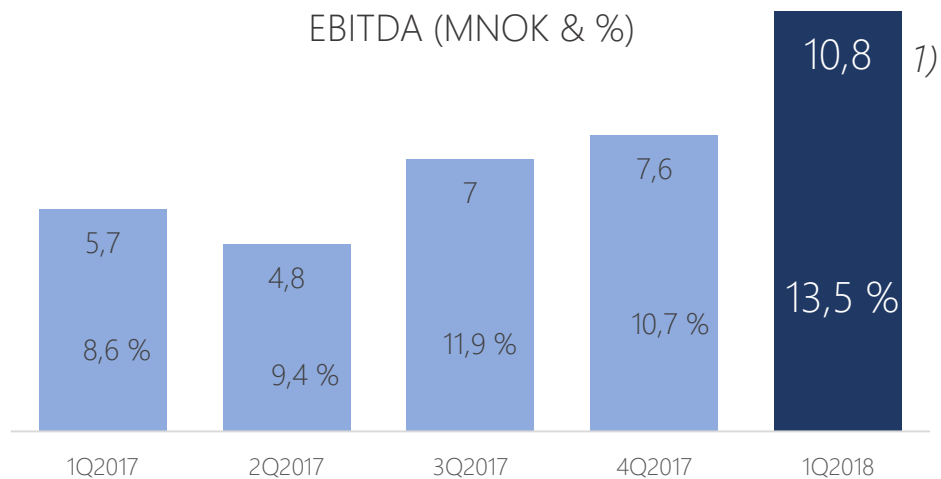
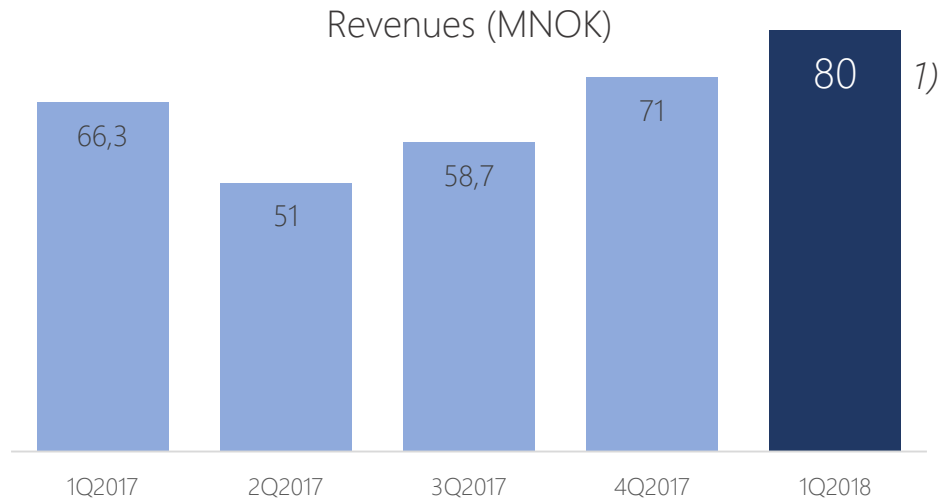
LERØY
SJØTROLL

all-time-high backlog provides good visibility



- 1Q18 Backlog of MNOK 514
- 1Q18 accumulated project order intake MNOK 100
 - Fincantieri for Viking Ocean Cruises newbuilds
 - NCL Holding for Oceania Insignia retrofit
 - SalMar Settefisk AS
- contract portfolio has additional options for MNOK 200

strong execution with solid margins



- FY2017 Revenues MNOK 247 with EBITDA MNOK 25,1 (10.2%)
- 1Q2018 EBITDA increased with ~90% y-o-y

forward growth opportunities

Cruise Industry



- strong market tripled last twenty years with target to grow 50 percent next 10 years
- high focus on sustainability
- Industry orderbook with 100 new ships
- huge untapped retrofit market is "moving"
- Scanship growth in systems and life cycle services

Aquaculture



- robust market that needs to bridge environmental sustainability to reach its growth targets
- circular economy concepts are key technology driver
- consolidation in smolt market has materialized in prestigious Scanship contracts
- Scanship wins first in world systems on seabased closed cage fishfarms



Waste to Energy




- unique MAP technology for waste to energy and carbon capture with 2019 go-to-market plan
- strong request from cruise industry
- emission reduction, fuel savings and attractive ROI are strong drivers for market penetration
- multiple opportunities with low carbon energy production for decentralized configurations


join our community for sustainability investors

Scanship
Maritime • Lysaker, Norway • 659 followers

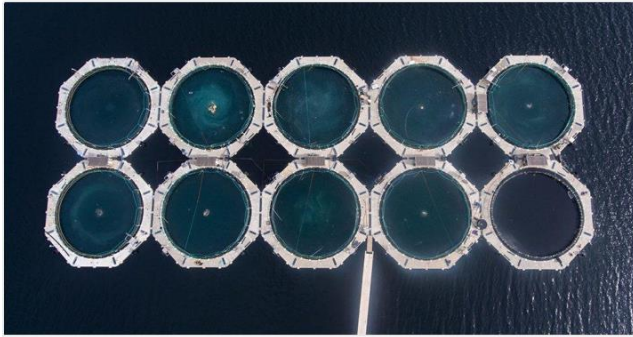
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 **Henrik Badin**
CEO at Scanship AS
1 d

Excited to announce what belives to be first in world contracts for sludge handling on seabased closed cage fishfarms. Our systems will have substansial environmental impact preventing pollution to the seabed, while valuable nutrients will be recovered. We are proud to have been selected by AkvaFuture, and really inspired by their efforts for sustainable fishfarming and cleaner oceans. This is another great win for Lars and his Aqua team in Scanship 🙌




Scanship wins first in world sludge treatment contracts for sea based closed...
scanship.no

37 liker • 2 Kommentarer




Scanship
659 følgere
6 d

We just won a new AWP retrofit contract for Corinthian!
We will deliver and install an advanced w ... se mer




Scanship wins AWP retrofit contract for Corinthian
seatrade-cruise.com

22 liker • 2 Kommentarer

 Lik  Kommenter  Del




Scanship
659 følgere
13 d

New aquaculture contract awarded to us by Billund Aquakulturservice A/S for Scottish Sea Farms (SFF) land based freshwater facility at Barcaldi ... se mer



Scanship signs new Aquaculture contract in Scotland
scanship.no

8 liker • 1 Kommentar

 Lik  Kommenter  Del

Linked 

well experienced management



Henrik Badin
Chief Executive Officer CEO

After joining Scanship in 2001 and serving various management positions in Scanship Environmental, Mr. Badin was appointed CEO of Scanship in 2008. Mr. Badin has 20 years of experience related to environmental engineering onshore and in the maritime industries. He holds a Master of Science degree in Civil engineering from NTH (NTNU).



Erik Magelssen
Chief Financial Officer CFO

Before joining Scanship in 2017, Mr. Magelssen was CFO in Pm Retail, VIA Travel Group ASA and Kongsberg Automotive ASA. He also held the position of Group Finance Manager in Wilh. Wilhelmsen ASA. Mr. Magelssen has a BA degree from Heriot Watt University in Edinburgh, and has attended the Norwegian School of Economics, NHH (CPA, "Statsautorisert revisor") and the Executive education program at Harvard Business School.



Jonny Hansen
Chief Operating Officer COO

Mr. Hansen joined Scanship in 2006 and became COO in 2007 until the end of 2012. Coming out of employment as COO in Vissim and VP Supply Chain in OceanSaver, he rejoined Scanship in 2017 as responsible for strategic initiatives. In April 2018 he returned to the COO position. Mr. Hansen holds a mini MBA DIP from Prohana Business School.



Bjørn Abraham Bache
Chief Commercial Officer CCO

Mr. Bache joined Scanship February 2018. He has more than twenty-five years of experience from international business, serving in leading positions in companies like Unitor/Wilhelmsen, Mettler-Toledo, Jotun and Elkem. During his career, he has lived 13 years outside Norway. Mr. Bache holds a Master of Science degree in Mechanical Engineering from Glasgow University.



Asgeir Wien
Chief Development Officer CDO

Mr. Wien has held technical and R&D positions with Scanship since 2002. He has more than 25 years' experience within advanced tertiary waste water treatment, potable water production, bio-residue treatment, garbage handling and R&D studies. Mr. Wien holds a Master of Science degree in Civil engineering from NTH (NTNU) and an engineering degree in Aquaculture.



Henning Mohn
Chief Technical Officer CTO

Before being appointed as CTO in Scanship in 2016, Mr. Mohn held other manager roles in Scanship and positions with DNVGL, NIVA Norwegian Institute for Water Research and Eurofins laboratory. He has 22 years of experience related to environmental engineering and from the international maritime industry. Mr. Mohn holds a Master of Science degree in Civil engineering from NTH (NTNU) and a Master of Science degree from the University of Washington in Environmental engineering.

Thank you for the attention

www.scanship.no